

# CITY OF CHARLOTTESVILLE, VIRGINIA CITY COUNCIL AGENDA

Agenda Date:

October 18, 2010

Action Required:

Authorize the City Manager to Sign the LOI

Presenter:

Aubrey Watts, COO/CFO

**Staff Contacts:** 

Maurice Jones, Aubrey Watts, and Craig Brown

Title:

Jefferson School Letter of Intent (1st of 1 reading)

<u>Background and Discussion</u>: Part of the transition of the property to the Jefferson School City Center involves the Partnership assembling documents for the approval of the Commercial Loan Package. This packages needs to include Letters of Intent from all of the proposed tenants.

The Carver Recreation Center has been an important part of the tenant mix and community programs associated with this project. The purpose of bringing this report and information to Council is to outline the general terms and conditions. This document is **not a lease**. The final lease document will be brought to Council at a future date when the Partnership is successful with securing financing and all of the prior Council terms are met.

# Alternatives:

**<u>Budgetary Impact</u>**: Funds for the proposed rent payments necessary and any other operational cost will be included in the FY 2012 budget when Council considers the operating budget.

**Recommendation:** Approving the City Manager forwarding the signed Letter of Intent to the Partnership.

# Attachments:

Jefferson School Community Partnership c/o: Milestone Partners attn: L.J. Lopez, Project Manager 300 2<sup>nd</sup> Street NE Charlottesville, VA 22902

RE:

JEFFERSON SCHOOL CITY CENTER

LETTER OF INTENT TO LEASE COMMERCIAL SPACE

Dear Mr. Lopez:

The City of Charlottesville (CITY) desires to lease space at the Jefferson School City Center (CENTER), located at 233 Fourth Street, NW, Charlottesville, Virginia for the City's Carver Recreation Center, following acquisition and redevelopment of the site by the Jefferson School Community Partnership (LANDLORD). The purpose of this letter is to set forth the lease terms and conditions that the City and the Partnership have discussed, which City staff is willing to recommend to the Charlottesville City Council for approval. This letter of intent does not constitute a lease agreement. The execution of a lease agreement for the property is contingent on formal approval of the lease by City Council.

# **AREA OF LEASE:**

The interior areas of the building outlined in RED on Exhibit A-Space Plan City Lease (attached). More specifically, the following rooms and corridors as delineated on Exhibit A:

#### First Floor

Multi-Purpose	896 SF
Rec Room	612 SF
Office	188 SF
Office	179 SF
Skate Rink	4,387 SF

#### Second Floor

<u>360010 11001</u>	
Fitness	901 SF
Fitness	888 SF
Fitness	879 SF
Mat Room	900 SF
Art	897 SF
Art	887 SF
Dance	897. SF
Movement & Yoga	1,156 SF
Gymnastics	1,597 SF
Gymnasium	5,892 SF

This space represents a footprint of 33,133 square feet (figure to be confirmed by architect) to be leased.

# TERM:

The lease term will be for a period of one hundred eighty (180) months or fifteen (15) years commencing upon the receipt by the LANDLORD of a certificate of occupancy for the building. It is understood that the City's obligation to pay rent under the lease in any fiscal year subsequent to the year the lease is approved is strictly subject to the annual appropriation of funding by the governing body of the City of Charlottesville.

#### **BASE RENT:**

The initial monthly rent will be \$32,442.73 for an annual rent of \$389,312.75, which represents a rental rate of \$11.75 per square foot of leased area. Refer to Exhibit B -Rent Schedule (attached).

# **ANNUAL ESCALATION:**

Annual rent escalation will be fixed at the lesser of an increase of three (3) percent, OR the change in the Consumer Price Index for Urban Earners and Clerical Workers, United States and Selected Areas, All Items (CPI-W) for the preceding 12 month period, as published by the Bureau of Labor Statistics, United States Department of Labor.

# **LEASE TYPE:**

The lease will be a double net lease whereby the CITY will assume responsibility for the following maintenance activities on the <u>exterior</u> of the building for the entire parcel:

- Grounds Maintenance to include turf, landscape and horticultural activities and maintenance
  in the park area of the parcel; and plantings in any biofilters located on the parcel
- Custodial maintenance on two level parking deck including routine sweeping, trash and debris removal. The CITY shall not be responsible for any structural maintenance or repairs to the parking deck at any time during the duration of the lease.
- The CITY shall not be responsible for repairs or long-term maintenance of any other exterior infrastructure on the parcel, including paved areas outside the parking deck, any sanitary or stormwater lines or other conveyances.

The CITY shall assume responsibility for the following maintenance activities on the interior of the building ONLY within the area of the building leased by the CITY:

- Routine custodial maintenance
- General maintenance
- Utilities electric, water & gas
- Mechanical system maintenance
- · General repairs
- Building insurance

#### **PARKING:**

Parking within the spaces located at the CENTER shall be at no cost to the CITY or the CITY's customers at the Carver Recreation Center. Parking will not be reserved for any tenants of the CENTER. Projections indicate the need for sixty-three (63) parking spaces for the Carver Recreation Center.

### SIGNAGE:

The CITY will have the right to display suitable signage approved by the LANDLORD, the Virginia Department of Historic Resources, the City Board of Architectural Review, and the City's Department of Neighborhood Development Services. Approved signage can be placed in locations visible from the street, the parking areas and in the interior portions of the building leased by the CITY.

# **TENANT IMPROVEMENTS:**

LANDLORD will provide a build out for the CITY portion of the CENTER that will include all improvements and provisions as shown in the final construction drawings produced by Bushman-Dreyfus Architects for this project. Final specifications for improvements to the CITY portion of the CENTER shall be approved by the CITY. All costs for these improvements must be included in the base budget for the project as executed by the LANDLORD. Proper construction contingencies must also be included in the base budget for the project. Provisions will be made by the LANDLORD for potential change orders during construction within these contingencies.

#### **OPTION TO RENEW:**

The CITY shall have and is hereby granted the Option to Extend the Lease for an additional five (5) year term under the same terms and conditions of the lease and at the Annual Escalation terms proposed in this letter of intent; by providing the LANDLORD written notice of such election not less than ninety (90) days prior to the expiration of the then existing term.

#### **LEASE GUARANTEE:**

The CITY shall not provide a personal or corporate guarantee. However, the CITY understands the bank may require additional security, or financial documentation. Upon request the CITY shall provide copies of the last three (3) years of comprehensive annual financial reports or financial statements as necessary, and hereby authorizes LANDLORD to conduct a credit check, if necessary.

#### CONSTRUCTION SCHEDULE:

The LANDLORD will provide the CITY with finished space upon Lease commencement. The CITY shall not unduly delay the process of providing the LANDLORD with approved final plans for the project. Prior to the issuance of final approved plans, the CITY and the LANDLORD shall work cooperatively with the LANDLORD'S architect, construction contractor and project manager to develop plans and specifications. The responsibility for securing necessary approvals from the Virginia Department of Historic Resources and the National Park Service resides with the LANDLORD. In the event that the CITY finishes in the project qualify for historic tax credits, the LANDLORD intends to pass through the financial benefits to the CITY, less any costs associated with the sale or administration of the tax credits.

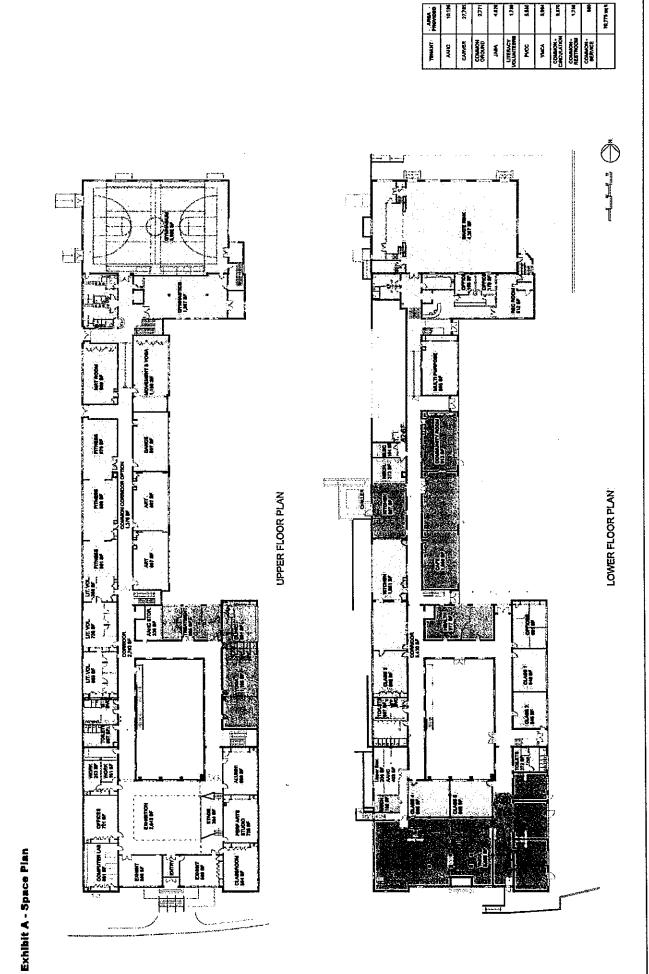
If these terms and conditions are acceptable to the Jefferson School Community Partnership please have an authorized representative of the Partnership sign and return this one copy of this letter to Acting City Manager Maurice Jones.

Jefferson Schoo	Comm	- unity Par	tnership

City of Charlottesville

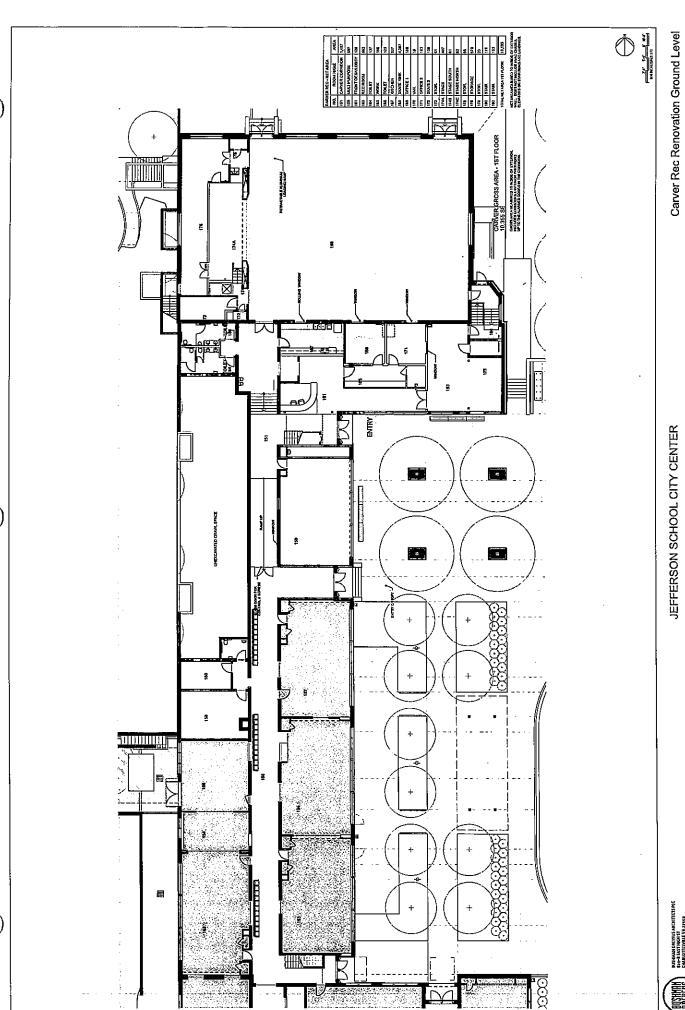
Attachments:
Exhibit A – Space Plan City Lease Area
Exhibit B – Rent Schedule
Exhibit C – Parking Calculations







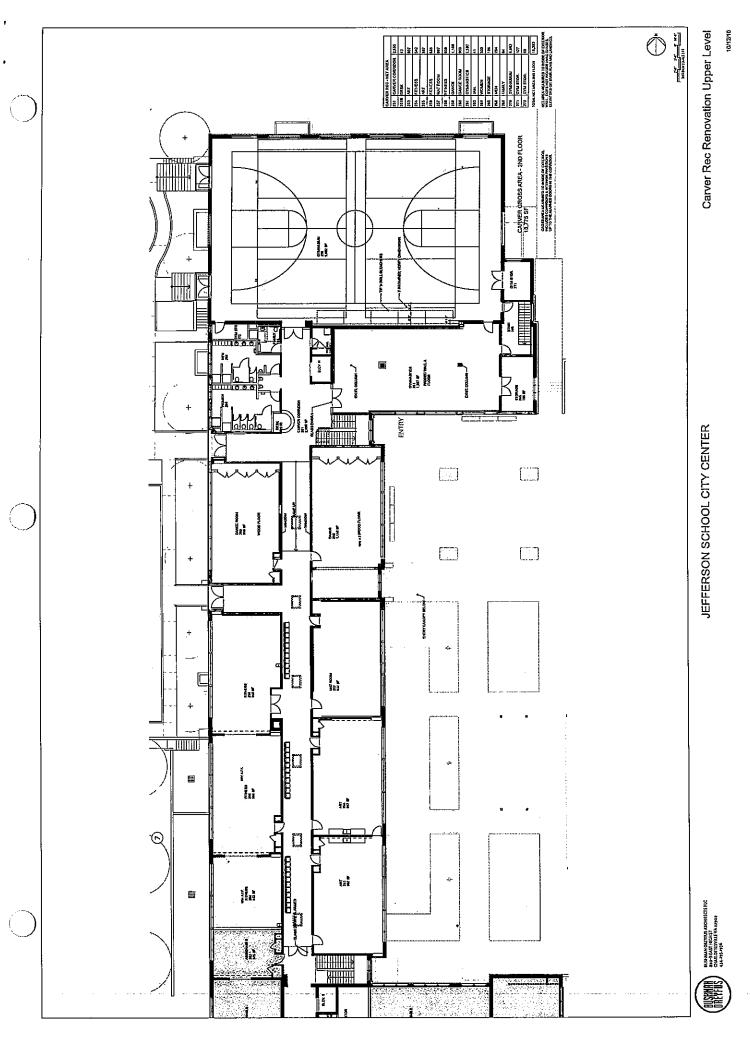






10/12/10





# **CARVER RECREATION CENTER**

	-	Ва	se Rent		_
Year	%	per Square Foot		Annual Rent	Monthly Rent
	Escalator				
1	0%	\$	11.75	\$ 389,312.75	\$ 32,442.73
2	3%	\$_	12.10	\$ 400,992.13	\$ 33,416.01
3	3%	\$	12.47	\$ 413,021.90	\$ 34,418.49
4	3%	\$	12.84	\$ 425,412.55	\$ 35,451.05
5	3%	\$	13.22	\$ 438,174.93	\$ 36,514.58
6	3%	\$	13.62	\$ 451,320.18	\$ 37,610.01
7	3%	\$	14.03	\$ 464,859.78	\$ 38,738.32
8	3%	\$	14.45	\$ 478,805.58	\$ 39,900.46
9	3%	\$	14.88	\$ 493,169.74	\$ 41,097.48
10	3%	\$	15.33	\$ 507,964.84	\$ 42,330.40
11	3%	\$	15.79	\$ 523,203.78	\$ 43,600.32
12	3%	\$	16.26	\$ 538,899.89	\$ 44,908.32
13	3%	\$	16.75	\$ 555,066.89	\$ 46,255.57
14	3%	\$	17.26	\$ 571,718.90	\$ 47,643.24
<b>1</b> 5	3%	\$	17.77	\$ 588,870.47	\$ 49,072.54

Useable Square Footage 27,765 Allocated Common Area 5,368

TOTAL Leasable Space 33,133

PARKING CALCULATIONS
Blue Moon Tenants
4/22/10

# General Notes

1) 220 spaces will be available in the parking garage. This includes 4 ADA spaces located on the upper deck closest to the building.

2) 9 additional spaces are planned at the rear of the building.